

UNITED STATES DISTRICT COURT  
FOR THE EASTERN DISTRICT OF PENNSYLVANIA

**ISIAH A. JONES, III**, for himself and  
others similarly situated,

Plaintiff,

v.,

**JOSEPH WILDCAT, Sr. et al.**

Defendants.

No. 19-02493-JS

**Plaintiff's Sur Reply Memorandum**

**I. FIDUCIARY SHIELD DOCTRINE DOES NOT APPLY TO RICO;  
SPECIFICITY OF ALLEGATIONS.**

Defendants' assertion of the fiduciary shield doctrine is wrong because "the fiduciary shield doctrine has been found not to apply to RICO claims..." *American Trade Partners v. A-1 Intern. Importing*, 755 F.Supp. 1292, 1303 n.17 (E.D. Pa., 1990). The case upon which the defendants rely, *D & S Screen Fund II v. Ferrari*, 174 F. Supp. 2d 343, 347 (E.D. Pa. 2001), is not a RICO case. *Ferrari* concedes that "courts have refused to permit a corporate officer to invoke the [fiduciary] shield [doctrine] when the officer was involved in tortious conduct for which he or she could be held personally liable." *Id.* at 347. Sections 1962(c)&(d) of RICO specifically impose personal liability on individuals who operate a corporation through the collection of unlawful debt and thus come within the exception. It would be completely incongruous if the same conduct that gives rise to liability blocks jurisdiction.

Section 1965 of RICO provides for nationwide service of process. 18 U.S.C. § 1965. Some courts hold that under section 1965 personal jurisdiction exists over a RICO defendant as long as the defendant has minimum contacts with the United States as a whole. *Republic of Panama v. BCCI Holdings (Luxembourg) S.A.*, 119 F.3d 935, 942 (11th Cir., 1997); *ESAB Grp., Inc. v. Centricut, Inc.*,

126 F.3d 617, 626–27 (4th Cir.1997). Other courts still require minimum contacts with the forum state. *PT United Can Co., Ltd. v. Crown Cork & Seal Co., Inc.*, 138 F.3d 65, 71 (2d Cir.1998) (minimum contacts in forum state with at least one defendant required for personal jurisdiction in RICO action); *Vizant Techs., LLC v. Whitchurch*, 97 F. Supp. 3d 618, 629-30 (E.D. Pa. 2015) (following *PT United Can Co. LTD.*).

Minimum contacts exist in this case. The individual defendants purposely directed LDF Holdings to enter into a loan with Mr. Jones in Pennsylvania. Lac du Flambeau is a small town in rural Wisconsin with a population of only 3,441. Exhibit P-6. Only 21,938 people reside in all of Villas County Wisconsin (Exhibit P-7) which is only about a third of the capacity of Lincoln Financial Field for an Eagles football game. There are no large cities in the vicinity. The individual defendants know that LDF Holdings has to lend over vast distances to be successful, and they purposefully put in place the electronic infrastructure and procedures necessary for that purpose. The defendants admit on their website that when they lend in a state they are doing business there:

We do not always lend in every state. Our states of operation change frequently, please check back periodically to see if we are ***doing business in your state***. Currently, among some other states, we do not offer RadiantCash Loans to residents in Maryland, Massachusetts, Vermont, West Virginia, Georgia, Connecticut, Minnesota, Wyoming, Utah, New York, Texas, Oregon, Maine, New Hampshire, Montana, Colorado, Wisconsin, Arkansas, Virginia, Pennsylvania and the District of Columbia.

Complaint, Exhibit P-1 at 5 (emphasis added). It was neither random nor fortuitous for LDF Holdings to enter into a loan with Mr. Jones in Pennsylvania. It was the intended result of the defendants' business plan for the company.

Ms. Lorezno and Ms. Huguley were the immediate supervisors in charge of day-to-day operation of LDF Holdings. They orchestrated the process of making a loan to Mr. Jones in Pennsylvania. That is not wild speculation; it is what they admit to by virtue of advertising their roles

as president and operations manager. They occupy about the same role in LDF Holdings as Craig Mansfield occupied in *Pennachietti v. Mansfield*, 2017 WL 6311646 (E.D. Pa., Dec. 11, 2017). Mr. Mansfield managed day-to-day operations of a tribal lending enterprise that made a loan to Mr. Pennachiette in Pennsylvania over the internet. The court was satisfied that by directing lending activity to the Commonwealth, Mr. Mansfield availed himself of the privilege of doing business in Pennsylvania.

Mr. Jones lacks more detailed information on the individual defendants' involvement in his loan because that information is in the defendants' exclusive control. Where information is in the exclusive control of defendants, discovery is in order. *Chambers Devel. Co. v. Browning-Ferris Industries*, 590 F.Supp. 1528 (E.D. Pa., 1984) (allowing plaintiff to conduct discovery in RICO action to establish both personal jurisdiction and to plead fraud with particularity). The board resolutions, minutes, e-mails, memoranda, contracts, and other evidence necessary to plead or prove more specific involvement by the defendants are all in the defendants' control. But Mr. Jones is not asserting fraud with its heightened pleading standard. Realistically, it should be obvious, much less plausible, that the directors and managers of an enterprise who's sole purpose is to make high interest loans across state lines are operating the enterprise through the collection of unlawful debt, are in a conspiracy to do so, and intended to avail themselves of the privilege of lending in Pennsylvania.

## **II. ISHWAASWI, LLC, VIOLATED THE LIPL.**

Mr. Jones' contention is that Ishwaaswi, LLC, collected usurious interest from him. Ishwaaswi is immune, but that does not mean its loan was legal. *Kiowa Tribe of Oklahoma v. Manufacturing Tech.*, 523 U.S. 751, 755 (1998). "There is a difference between the right to demand compliance with state laws and the means available to enforce them." *Id.* Ishwaaswi collected usurious interest from Mr. Jones, acting through LDF Holding, under the direction of LDF BDC. The conduct was illegal. *Cash America Net v. Commonwealth*, 8 A.3d 282, 285, 607 Pa. 432, 437 (2010). The LDF Tribe has no legal

entitlement to the collection of usurious interest from any Pennsylvania borrower, but because the LDF Tribe and its subsidiaries are immune, Mr. Jones has no recourse against the tribe.

The individual defendants, by contrast, are not immune and can be personally liable. They are liable for violating the LIPL under participation theory in accordance with *Corbett v. Manson*, 903 A.2d 69, 73 (Pa. Cmwlth. 2006). In *Manson*, the Commonwealth Court found that a manager of a corporation was liable for violating the Unfair Trade Practices and Consumer Protection Law (“UTPCPL”), 73 P.S. § 201-9.2. The manager supervised a company that was engaging in a fraudulent scheme to sell a greater quantity of a product than it had available. Violation of the UTPCPL was considered a statutory tort to which participation theory applied. A right of action for usury under section 504 of the LIPL, 41 P.S. § 504, is another statutory tort to which participation theory may apply. Directing LDF Holdings to charge Mr. Jones interest at the rate of 690% A.P.R. is clearly misfeasance. Participation theory was pleaded in paragraph 76 of the complaint.

The individual defendants can also be personally liable under RICO for operating an enterprise, directly or indirectly, through the collection of unlawful debt, or conspiring to do so. 18 U.S.C. § 1962(c)&(d). The purpose of RICO is to impose personal liability on the individuals who use an enterprise to accomplish RICO predicate acts. The individual defendants are the RICO persons, and the corporate entities are the RICO enterprises. In *Cedric Kushner Promotions, LTD., v. Don King*, 533 U.S. 158 (2001), the Supreme Court said that was separation enough. In *Jaguar Cars, Inc. v. Royal Oaks Motor Car Co., Inc.*, 46 F.3d 258 (3rd Cir., 1995), the Third Circuit explained that corporate agents can be personally liable under sections 1962(c)&(d) for operating a corporation in a manner that violates a RICO predicate act.

### **III. THE INDIVIDUAL DEFENDANTS ARE THE REAL PARTIES IN INTEREST.**

The individual defendants are the real parties in interest because the sole remedy sought by Mr. Jones is a personal money judgment against them. *Clarke*, 37 S. Ct. at 1285; *Hafer*, 502 U.S. at 21. The

fact that defendants' personal liability arises from their official conduct does not make the tribe the real party in interest. That is the specific teaching of *Clarke* and *Hafer*. See also *Kentucky v. Graham*, 473 U.S. 159, 165 (1985) (individual-capacity "suits seek to impose personal liability upon a government official for actions he takes under color of state law."); *League Of Women Voters v. Commonwealth*, 921 F.3d 378, 380-86 (3rd Cir., 2019) (Supreme Court requires careful adherence to distinction between personal and official capacity suits).

The plaintiff in *Pennachietti*, 2017 WL 6311646, sought the same relief as Mr. Jones. He wanted a personal judgment against the manager of the tribal loan company as compensation for the usurious interest he paid to the lender. RICO imposes personal liability on the individuals who operate an enterprise through the collection of unlawful debt. Even though the enterprise collects the debt, the defendants are individually liable for directing it to happen.

#### **IV. TRIBAL DISPUTE RESOLUTION PROCEDURE IS ILLUSORY.**

The tribal dispute resolution process provides no relief for Mr. Jones. Under the Tribal Financial Regulatory Code, any complaint Mr. Jones submits to the LDF Tribe is automatically "considered by the Tribe to constitute a petition for redress submitted to a sovereign government . . ." Wildcat Exhibit "B" at 34. Judges on the tribal courts do not have to be lawyers. ECF document 9-1 at pages 25-26 of 113. The tribal courts have jurisdiction only over tribal law, not the law of Pennsylvania nor any federal law that is not designated. *Id.* There is no requirement for tribal judges to take an oath to uphold the laws of the United States or give full faith and credit to state law. *See id.* In a tribal court, Mr. Jones would face a forum that has no jurisdiction over Pennsylvania law, that could be staffed by lay judges, and in which Mr. Jones has no enforceable legal rights. Due process is illusory under these circumstances. *See MacDonald v. Cashcall, Inc.* 883 F.3d 220, 229 (3rd Cir. 2018).

### Conclusion

Defendants' motions to dismiss should be denied together with any other relief that is just and appropriate.

Respectfully submitted,

---

Robert F. Salvin (RFS2522)  
Two Bala Plaza, Suite 300  
Bala Cynwyd, PA 19004  
215-300-2388  
215-271-2820 (fax)  
[robert.salvin@outlook.com](mailto:robert.salvin@outlook.com)

The screenshot shows a web browser window displaying the American FactFinder website at [https://factfinder.census.gov/faces/nav/jsf/pages/community\\_facts.xhtml?src=bkmk](https://factfinder.census.gov/faces/nav/jsf/pages/community_facts.xhtml?src=bkmk). The page title is "Community Facts - Find popular facts (population, income, etc.) and frequently requested data about your community." A search bar at the top right contains the placeholder text "e.g., Atlanta, GA". Below the search bar is a large, bold population number "3,441" with the source "Source: 2010 Demographic Profile". To the left of the main content area is a sidebar with a vertical list of categories: Population, Age, Business and Industry, Education, Governments, Housing, Income, Origins and Language, Poverty, Race and Hispanic Origin, Veterans, and Show All. The "Population" category is currently selected. At the bottom of the page, there is a "CONNECT WITH US" section featuring links to social media platforms (Twitter, Facebook, YouTube, Email) and a "Need help? Use Guided Search or visit Census.gov's Quick Facts." link.

Exhibit "A"

Exhibit P-6

pj n PJ N Abc Trur pa s j-s4 pa c corj top TOF Top mar Ami

<https://www.census.gov/quickfacts/vilascountywisconsin>

cloud communications legal media others reference Shopping social media tech

U.S. Department of Commerce | Blogs | Index A-Z | Glossary | FAQs

United States Census Bureau

TOPICS Population, Economy GEOGRAPHY Maps, Products LIBRARY Infographics, Publications DATA Tools, Developers SURVEYS/PROGRAMS Respond, Survey Data NEWSROOM News, Blogs ABOUT US Our Research Search

QuickFacts Vilas County, Wisconsin

QuickFacts provides statistics for all states and counties, and for cities and towns with a **population of 5,000 or more**.

Enter state, county, city, town, or zip code -- SELECT A FACT -- CLEAR TABLE MAP CHART DASHBOARD MORE

## Table

ALL TOPICS	Vilas County, Wisconsin
Population estimates, July 1, 2018, (V2018)	21,938
Population	
Population estimates, July 1, 2018, (V2018)	21,938
Population base, April 1, 2010, (V2018)	21,430
Population, percent change - April 1, 2010 (estimates base) to July 1, 2018, (V2018)	2.4%
Population, Census, April 1, 2010	21,430
Age and Sex	
Persons under 5 years, percent	▲ 4.5%
Persons under 18 years, percent	▲ 16.9%
Persons 65 years and over, percent	▲ 30.8%
Female persons, percent	▲ 49.2%
Race and Hispanic Origin	
White alone, percent	▲ 86.3%
Black or African American alone, percent (a)	▲ 0.4%
American Indian and Alaska Native alone, percent (a)	▲ 11.1%
Asian alone, percent (a)	▲ 0.5%
Native Hawaiian and Other Pacific Islander alone, percent (a)	▲ Z
Two or More Races, percent	▲ 1.6%
Hispanic or Latino, percent (b)	▲ 2.8%
White alone, not Hispanic or Latino, percent	▲ 84.8%
Population Characteristics	
Veterans, 2013-2017	2,149
Foreign born persons, percent, 2013-2017	1.8%
Housing	
Housing units, July 1, 2018, (V2018)	26,145
Owner-occupied housing unit rate, 2013-2017	76.5%
Median value of owner-occupied housing units, 2013-2017	\$206,500
Median selected monthly owner costs -with a mortgage, 2013-2017	\$1,195
Median selected monthly owner costs -without a mortgage, 2013-2017	\$441
Median gross rent, 2013-2017	\$673
Building permits, 2018	246
Families & Living Arrangements	
Households, 2013-2017	10,758
Persons per household, 2013-2017	1.98
Living in same house 1 year ago, percent of persons age 1 year+, 2013-2017	88.9%
Language other than English spoken at home, percent of persons age 5 years+, 2013-2017	2.4%
Computer and Internet Use	
Households with a computer, percent, 2013-2017	81.7%
Households with a broadband Internet subscription, percent, 2013-2017	68.8%
Education	
High school graduate or higher, percent of persons age 25 years+, 2013-2017	92.6%
Bachelor's degree or higher, percent of persons age 25 years+, 2013-2017	27.1%
Health	
With a disability, under age 65 years, percent, 2013-2017	11.6%
Persons without health insurance, under age 65 years, percent	▲ 10.2%

Exhibit "A"

Exhibit P-7

<b>Economy</b>	
ⓘ In civilian labor force, total, percent of population age 16 years+, 2013-2017	53.6%
ⓘ In civilian labor force, female, percent of population age 16 years+, 2013-2017	49.3%
ⓘ Total accommodation and food services sales, 2012 (\$1,000) (c)	125,995
ⓘ Total health care and social assistance receipts/revenue, 2012 (\$1,000) (c)	46,669
ⓘ Total manufacturers shipments, 2012 (\$1,000) (c)	38,978
ⓘ Total merchant wholesaler sales, 2012 (\$1,000) (c)	68,313
ⓘ Total retail sales, 2012 (\$1,000) (c)	269,126
ⓘ Total retail sales per capita, 2012 (c)	\$12,613
<b>Transportation</b>	
ⓘ Mean travel time to work (minutes), workers age 16 years+, 2013-2017	19.5
<b>Income &amp; Poverty</b>	
ⓘ Median household income (in 2017 dollars), 2013-2017	\$42,720
ⓘ Per capita income in past 12 months (in 2017 dollars), 2013-2017	\$29,058
ⓘ Persons in poverty, percent	▲ 13.9%
<b> Businesses</b>	
<b>Businesses</b>	
ⓘ Total employer establishments, 2016	940
ⓘ Total employment, 2016	5,816
ⓘ Total annual payroll, 2016 (\$1,000)	168,592
ⓘ Total employment, percent change, 2015-2016	3.0%
ⓘ Total nonemployer establishments, 2017	2,390
ⓘ All firms, 2012	2,550
ⓘ Men-owned firms, 2012	1,233
ⓘ Women-owned firms, 2012	694
ⓘ Minority-owned firms, 2012	88
ⓘ Nonminority-owned firms, 2012	2,366
ⓘ Veteran-owned firms, 2012	262
ⓘ Nonveteran-owned firms, 2012	2,166
<b> Geography</b>	
<b>Geography</b>	
ⓘ Population per square mile, 2010	25.0
ⓘ Land area in square miles, 2010	856.60
ⓘ FIPS Code	55125

About datasets used in this table

#### Value Notes

▲ Estimates are not comparable to other geographic levels due to methodology differences that may exist between different data sources.

Some estimates presented here come from sample data, and thus have sampling errors that may render some apparent differences between geographies statistically indistinguishable. Click the Quick Info ⓘ icon to the left of each row in TABLE view to learn about sampling error.

The vintage year (e.g., V2018) refers to the final year of the series (2010 thru 2018). *Different vintage years of estimates are not comparable.*

#### Fact Notes

- (a) Includes persons reporting only one race
- (b) Hispanics may be of any race, so also are included in applicable race categories
- (c) Economic Census - Puerto Rico data are not comparable to U.S. Economic Census data

#### Value Flags

- Either no or too few sample observations were available to compute an estimate, or a ratio of medians cannot be calculated because one or both of the median estimates falls in the lowest or upper interval of an open ended distribution.
- D Suppressed to avoid disclosure of confidential information
- F Fewer than 25 firms
- FN Footnote on this item in place of data
- NA Not available
- S Suppressed; does not meet publication standards
- X Not applicable
- Z Value greater than zero but less than half unit of measure shown

QuickFacts data are derived from: Population Estimates, American Community Survey, Census of Population and Housing, Current Population Survey, Small Area Health Insurance Estimates, Small Area Income and Poverty Estimates, State and County Housing Unit Estimates, County Business Patterns, Nonemployer Statistics, Economic Census, Survey of Business Owners, Building Permits.

ABOUT US	FIND DATA	BUSINESS & INDUSTRY	PEOPLE & HOUSEHOLDS	SPECIAL TOPICS	NEWSROOM
Are You in a Survey?	QuickFacts American FactFinder 2010 Census Economic Census Interactive Maps Training & Workshops Data Tools Developers Catalogs Publications	Help With Your Forms Economic Indicators Economic Census International Trade Export Codes NAICS Governments Longitudinal Employer-Household Dynamics (LEHD) Survey of Business Owners	2020 Census 2010 Census American Community Survey E-Stats International Trade Export Codes NAICS Governments Longitudinal Employer-Household Dynamics (LEHD) Survey of Business Owners	Advisors, Centers and Research Programs Statistics in Schools Tribal Resources (AIAN) Emergency Preparedness Statistical Abstract Special Census Program Data Linkage Infrastructure Fraudulent Activity & Scams USA.gov	News Releases Release Schedule Facts for Features Stats for Stories Blogs
FAQs					
Director's Corner					
Regional Offices					
History					
Research					
Scientific Integrity					
Census Careers					
Diversity @ Census					
Business Opportunities					
Congressional and Intergovernmental					
Contact Us					

CONNECT WITH US

Accessibility | Information Quality | FOIA | Data Protection and Privacy Policy | U.S. Department of Commerce

Exhibit "A"

Exhibit P-7

Is this page helpful? Yes No

**Exhibit "A"**

**Exhibit P-7**